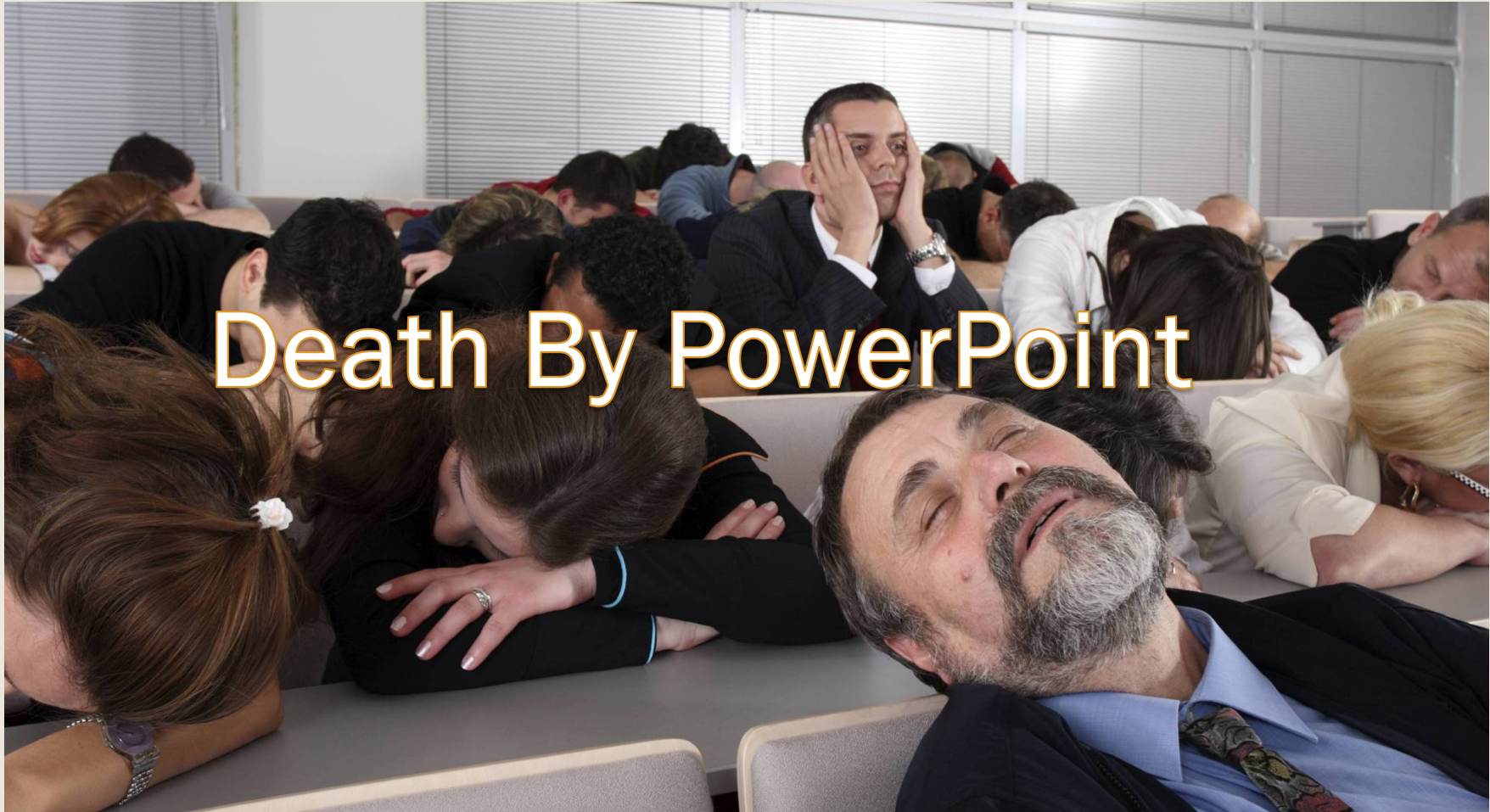


U.S. Army Corps Of Engineers Honolulu District

Office of Small Business Programs



Death By PowerPoint

Just Kidding!
(8 slides)

U.S. Army Corps of Engineers Honolulu

Office of Small Business Programs

Priorities

1. Mission Success

2. Quality Contractor Base

3. Maximum Opportunities for Small Businesses

U.S. Army Corps of Engineers Honolulu

Office of Small Business Programs Roles

Advise

- Review & make recommendations for all acquisitions over \$10k
- Be a trusted business advisor
- Interpret laws, regulations, policies
- Provide training to Contracting and Program Management Staff

Advocate

- Liaison
- Build relationships
- Maintain outreach

The Acquisition Process



- Initial Planning
- Form The Team
- Market Research
- Define Requirements (PWS)
- Acquisition Strategy

- Solicitation
- Evaluation
- Negotiation
- Award

- Monitor Performance
 - Deliverable
 - Payments
- Closeout

Pre-Solicitation

Examples of the Office of Small Business Programs Engagement

Market Research

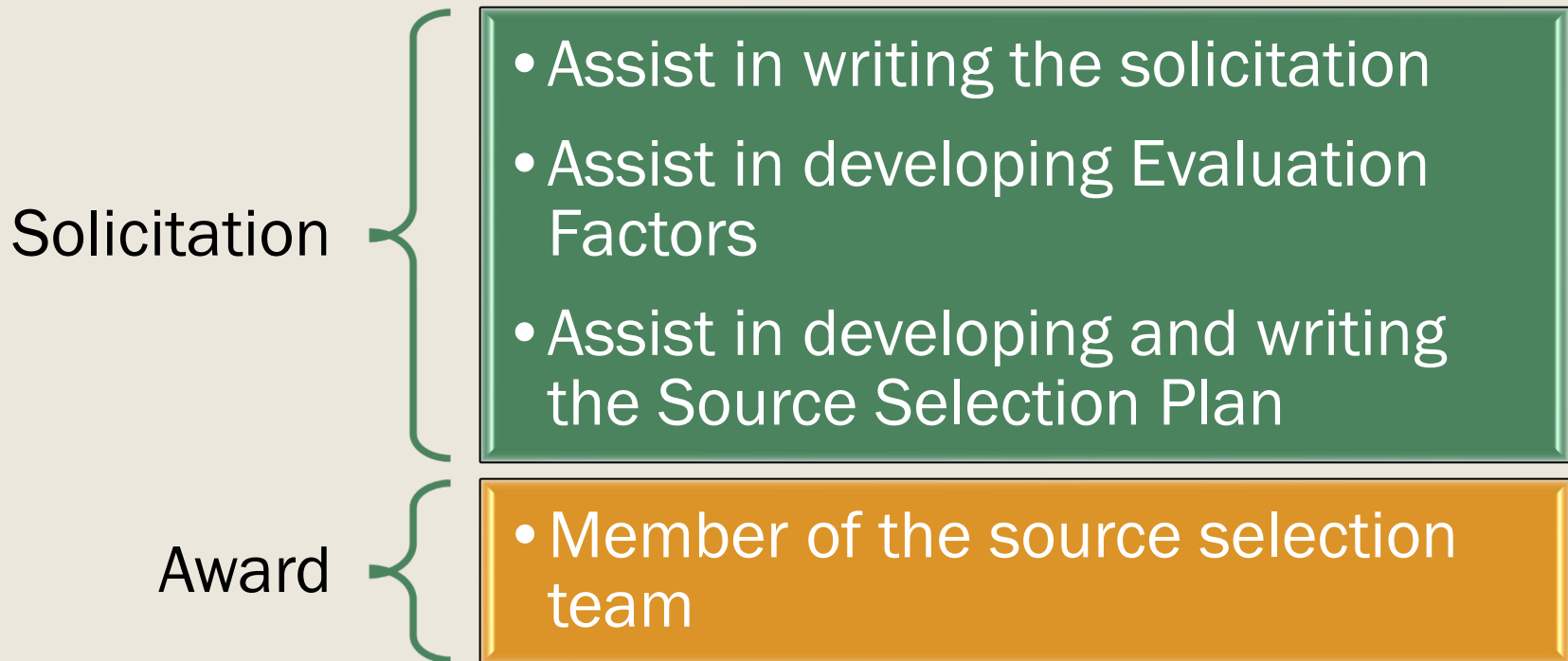
- Identify potential PRIME Small Businesses, including targeting socioeconomic categories
- Develop the SUBCONTRACTING minimum quantitative requirements of the total contract value that must be subcontracted to small businesses and applicable socioeconomic categories

Acquisition Strategy

- Assist in writing the Acquisition Plan and other pre-award documentation

Solicitation & Award

Examples of the Office of Small Business Programs Engagement



Post Award

Examples of the Office of Small Business Programs Engagement

- Ensure/Enforce Subcontracting Compliance
- Assist Primes with locating small business subcontractors
- Write Small Business Participation narrative for CPARS
- Payment Problems



**Honolulu District
U.S. Army Corps of Engineers**



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One Team - Building Strong!