

Date: August 22, 2017

Time: 1:00 to 4:00 pm

## Pre-Conference Schedule

### **Workshop #1 (1:00-2:30pm):**

How to improve your competitive advantage in today's government contracting market place

*Presented by: Live Oak Bank and PilieroMazza Advisory Services, LLC*

This workshop is designed to help small business government contractors take advantage of the changing regulatory landscape; team and partner to be more competitive, and strategize growth opportunities either through organic growth or acquisition. Topics include:

- Implications of SBA's "similarly situated" rule
- Advantages of the small business mentor-protégé program
- Staying in compliance while forming joint ventures
- Financing options to match your growth strategy
- Evaluating your business growth: organic or inorganic?

### **Workshop #2 (2:30-4:00pm):**

Government Contractors Update for small businesses with emphasis for NHOs: Preparing and Financing Your Business for Growth

*Presented by: Live Oak Bank and PilieroMazza Advisory Services, LLC*

This workshop is designed to provide your small business necessary updates and guidance as you develop your strategy for growth. Topics include:

- Updates on the NHO program and how to strengthen your entity
- Helping NHOs leverage the SBA 7(a) loan program for their businesses
- How to leverage acquisition financing to grow your NHO