

2017 NHOA Business Summit Conference			
Prince Waikiki Hotel			
August 22-24, 2017			
<b>Day 1: August 22, Tuesday</b>			
Time	Topic	Event/Speakers	Meeting Room
12:30 PM		Registration Pre-Conference Check In	Palolo Ballroom Foyer
1:00-2:30		Track 1	Palolo Room 1
	Government Contractors Update and Financing	Patrick Kelley, General Manager, Government Contract Lending, Live Oak Bank Erin Andrew, Managing Director, Live Oak Bank John Shoraka, Managing Director, PilieroMazza Advisory Services, LLC	
		BREAK	
2:45-4:00		Track 2	Palolo Room 1
	Government Contractors Update for NHO's: Preparing and Financing Your Business Growth	Patrick Kelley, General Manager, Government Contract Lending, Live Oak Bank Erin Andrew, Managing Director, Live Oak Bank John Shoraka, Managing Director, PilieroMazza Advisory Services, LLC	
		BREAK	
4:30-5:30		NHOA Annual Membership Meeting (Members Only) Day 1 Ends	Palolo Room 2
<b>Day 2: August 23, Wednesday</b>			
Time	Topic	Event/Speakers	Meeting Room
8:00 AM		Registration Breakfast	Pi'inaio Ballroom Foyer Pi'inaio Ballroom
8:30		Opening Welcome: Asai Gilman, Executive Director, NHOA Introduction and Overview: Wendell Jung, President, NHOA	Pi'inaio Ballroom
	Welcome Address	Senator Mazie Hirono, United States Senator Donna Freitas, V.P. Business Relations, Valiant Integrated Services	
9:00 - 9:50	Outlook on Department of Defense Contracts	Keynote Speaker: Alice Williams, Associate Director, Small Business Programs Department of Defense	Pi'inaio Ballroom
10:00	Building a Government Contractor for the 21st Century	Carlos Garcia, President & CEO, KIRA, LLC	Pi'inaio Ballroom
10:30 - 12:00	Current Issues In The SBA Program: Policy and The Interpretation of Policy	Panel Discussion- John Klein, Moderator, Associate General Counsel for Procurement Law, U.S. Small Business Administration Christine Williams, Attorney, Outlook Law LLC Jon Devore, Attorney with Birch, Horton, Bittner and Cherot, PC	Pi'inaio Ballroom
12:00 - 1:00 PM		Lunch	Pi'inaio Ballroom
	In It Together by Northrop Grumman	Gloria Pualani, Corporate Director Global Supplier Diversity/Government Relations, Northrop Grumman Campbell Burgess, Chairman, Herring Bank Special Guest Speaker: Col Patrick J. Bader, Commander US Army	Pi'inaio Ballroom
1:00		BREAK/Exhibit Showcase and Browse	Pi'inaio Ballroom
1:15 - 2:20		Track 1	
	Access To Capital: Specifics on Qualifying With Live Oak Bank	Erin Andrews, Managing Director Government Contract Lending, Live Oak Bank	Palolo Room 1
	Best Practices For Winning A Government Contract	Donna Freitas, V.P. Business Relations, Valiant Integrated Services	Palolo Room 2
	Doing Business With Raytheon	Rick McAree, Strategic Material Program Manager, Raytheon	Palolo Room 3 and 4
2:20		BREAK/Exhibit Showcase and Browse	Pi'inaio Ballroom
2:30 - 3:20		Track 2	
	Working with Northrop Grumman Mentor Protege Program	Tizoc Loza, Corporate Manager Global Supplier Diversity/Government Relations, Northrop Grumman	Palolo Room 1
	Access To Capital: Small Business Strategies for Success	Steven L. Giani, SVP, Herring Bank Capital Solutions	Palolo Room 2

	HUBZone and NHO Enterprises: What You Need To Know	John Shoraka, Managing Director of PilieroMazza Advisory Services, LLC	Palolo Room 3 and 4
3:20		BREAK/Exhibit Showcase and Browse	Pi'inaio Ballroom
3:30 - 4:30		Track 3	
	Resources Available for Small Businesses	Dana Hauanio, Director of the Minority Business Development Agency, Honolulu Office	Palolo Room 1
	"Two is Better Than One" Teaming To Capture More Federal Work	Ron Perry, President & CEO, Teya Technologies/President National 8a Association	Palolo Room 3 and 4
		Ray Jardine, Chairman & CEO, Native Hawaiian Veterans, LLC	
4:30 - 5:00		BREAK/Exhibit Showcase and Browse	Pi'inaio Ballroom
4:30 - 6:30	Sponsored by Valiant Integrated Services	Reception	Makiki Room
		Donna Frietas, V.P., Business Relations, Valiant Integrated Services	
7:30 - 9:30 pm	Sponsored by JAMIS Software and FCE Benefit	Cocktail Reception	Tropics Bar and Grill, Hilton Hawaiian Village Waikiki Beach
		Amanda Walenta, JAMIS, Director of Marketing & Events	
		Day 2 Ends	
<b>Day 3: August 24, Thursday</b>			
<b>Time</b>	<b>Topic</b>	<b>Event/Speakers</b>	<b>Meeting Room</b>
8:00 AM		Registration	Pi'inaio Ballroom Foyer
		Breakfast	Pi'inaio Ballroom
8:30		Welcome: Asai Gilman, Executive Director, NHOA	Pi'inaio Ballroom
		Rep. Colleen Hanabusa, United States Congresswoman	
		Rep. Tulsi Gabbard, United States Congresswoman	
		Jane Sawyer, District Director SBA	
9:00 - 9:50	Outlook for Government Contracting in 2017	Keynote Address: Robb Wong, Associate Administrator, Office of Government Contracting and Business Development, SBA	Pi'inaio Ballroom
9:55 - 10:30	Contract Information; What's New	Moderator: Alice Williams, Associate Director, Small Business Programs Department of Defense	Pi'inaio Ballroom
		Panelist #1: Thomas Williams, Director of Business Operations 766 SCONS and Ailie Souriolle, PACAF Director of Small Business	
		Panelist #2: Vanessa K. Pappalardo, Contract Officer, NAVSUP	
		Panelist #3: Monique Holmes, Contract Officer, Army	
		Panelist #4: Patrick J. Ompad, Contract Officer, NAVFAC Hawaii	
		Panelist #5: Marilyn Clark, Contract Officer, Army Corp of Engineers	
10:30 - 10:40		BREAK/Exhibit Showcase and Browse	Pi'inaio Ballroom
10:40 - 11:10	Access To Capital Differences	Panel-	Pi'inaio Ballroom
		Erin Andrew, Managing Director of Live Oak Bank	
		Steven L. Giani, SVP, Herring Bank Capital Solutions	
		Network Cafe/B-2-B	Palolo Room 3 and 4
11:15-11:40	The Landscape Of Government Contracting	Michael "Keawe" Anderson, Native American Contractors Associations, NACA Executive Director	Pi'inaio Ballroom
11:45 - 12:00	Speaking From Experience, Here's What Works In Government Contracting	Ray Jardine, Chairman & CEO, Native Hawaiian Veterans, LLC	Pi'inaio Ballroom
		Network Cafe/B-2-B	Palolo Room 3 and 4
12:00 - 1:00 PM		Lunch	Pi'inaio Ballroom
		Featured Luncheon Speaker: James S. (Chip) Mahan III, Chairman & CEO Live Oak Bank	
	"We Go Eat", A Necessary Variable To Kākou in The Aloha Response	Special Guest Speaker: Pono Shim, President & CEO, Oahu Economic Development Board	
1:00		BREAK/Exhibit Showcase and Browse	Pi'inaio Ballroom
1:15 - 2:20		Track 1	
	Issues and Opportunities for Small Businesses in Federal Contracting	Panel-	Pi'inaio Ballroom
		Kevin Plexico, Vice President Information Solutions, Deltek	
		Ken Dodds, Director of Policy, SBA	

		Network Cafe/B-2-B	Palolo Room 3 and 4
		BREAK/Exhibit Showcase and Browse	Pi'inaio Ballroom
2:30 - 3:10		Track 2	
	Understanding A Federal Investigation	Panel-	Pi'inaio Ballroom
		John Klein, Moderator: Associate General Counsel for Procurement Law, U.S. Small Business Administration	
		Christine Williams, Attorney, Outlook Law LLC	
		BREAK/Exhibit Showcase and Browse	Pi'inaio Ballroom
3:15 - 3:55		Track 3	
	How To Work With Prime Contractors	Panel-	Pi'inaio Ballroom
		Gloria Pualani, Gloria Pualani, Corporate Director Global Supplier Diversity/Government Relations, Northrop Grumman	
		Rick McAree, Strategic Material Program Manager, Raytheon	
		Patricia McHugh, Supplier Diversity Reporting Program Manager, Lockheed Martin	
		BREAK/Exhibit Showcase and Browse	Pi'inaio Ballroom
4:00 - 4:30	Kākou: The value of communication that we are in this together; "All of us". Inclusiveness, we are one.	Featured Speaker: Vaughn Vasconcellas, Alaka'ina Foundation, Chairman	Pi'inaio Ballroom
		Closing Remarks: Wendell Jung, NHOA and PCED, President	
		Business Summit Conference Concludes	